

FisherBroyles

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Office: Chicago

Practice Areas: Real Estate

Bar Admissions: Illinois

Education: University of Illinois College of Law; J.D. *Cum Laude*, 1996

University of Kansas, B.A., Political Science, 1993

Experience: The Selig Law Firm

Scott is a member of FisherBroyles' Corporate Department and the Firm's Commercial Real Estate practice. He is a well-seasoned attorney whose practice covers a broad spectrum of commercial real estate transactions, including acquisitions, dispositions, financing, leasing, and development. Having worked for nearly ten years as General Counsel for a large residential real estate developer, Scott is able to provide keen insight into all aspects of land development and he has significant experience representing "ground up" real estate developers. In addition, Scott has significant experience negotiating and drafting complex partnership agreements with outside institutional investors and partnership agreements among development sponsors and "friends and family" investors.

Representative Transactions

- Represented client that purchased two trophy office towers in downtown Chicago. Transaction included the acquisition of debt and implementation of preferred equity and subordinated debt.
- Represented client that assembled and acquired real estate that covered a full city block in the City of Chicago for development of two high rise mixed-use buildings.
- Represented client in the purchase of a high-profile hotel in downtown Chicago. Handled all aspects of acquisition/lease assumption which required tri-party negotiations among client, the then-current tenant and the then-current landlord. Handled all aspects of related construction financing. Negotiated hotel franchise agreement and associated hotel management agreement.
- Represented client that was one of three entities constituting the "developer" in the post-acquisition financing of a public/private medical building office development in Grand Rapids,

Michigan. Negotiated and closed two phases of construction financing totaling nearly \$100,000,000. Negotiated and finalized leases with several major health care companies toward leasing 100,000+ sf of medical use office space.

- Represented purchaser/developer of a federally seized hotel in Suburban Chicago. Transaction included acquisition of adjoining vacant land and implementing acquisition financing and subsequent construction financing. Post-acquisition financing included negotiating and coordinating three sources of funding (construction loan, TIF bridge loan, and Pace Loan). Negotiated and finalized dual franchise agreements and the associated hotel management agreement.