

# Fisher Broyles

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**Practice Areas:** Banking & Financial Services; Bankruptcy & Restructuring; Commercial Transactions; Construction; Franchising; General Corporate; International; Real Estate; Securities & Private Equity

**Bar Admissions:** Illinois; England and Wales, Registered Foreign Lawyer

**Education:** University of Chicago; Harvard AB.

**Experience:** Hyatt International; Ameritech; Seyfarth Shaw; Bryan Cave; Squire Sanders

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Dan focuses on leading cross-border investment and strategic transactions for clients, particularly in the hospitality, real estate, healthcare, fintech, consumer goods and infrastructure areas. His depth of knowledge is in the corporate, commercial, and finance aspects of these matters, but they often involve a full range of employment, regulatory, disputes, tax and other matters. Clients look to Dan for the full range of legal, negotiation, business and cultural skills needed to succeed in these undertakings.

Dan's experience in business and finance gives him a valuable perspective on the matters and objectives driving transactions. Having spent half his career living and working abroad, he brings real world perspectives to crossing borders and cultures. Dan's career has come full circle. He started as an associate in a large law firm, then moved to an in-house counsel role, followed by business executive and corporate finance positions before coming back to the practice of law. His clients appreciate the 360 degree understanding of how large business, finance, governmental and professional organisations work and operate.

## Representative Transactions

- Advising various issuers, underwriters, sponsors and shareholders on filings with NASDAQ, LSE, AIM, and HKSE, including IPOs, SPACS, and MTNs
  - Advising several family offices on strategic investments in fintech, blockchain, crypto and defi companies.
  - Advising a medical devices group on international distribution agreements
  - Advising a US private equity group on the acquisition of Aman Resorts
  - Advising a Middle East family office on a billion dollar portfolio of Class A real estate investments in the US.
  - Advising an infrastructure fund on the acquisition of a listed refineries group
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- Advising a private investor in negotiating a management and condo hotel pooling Agreement with Six Senses Hotels
- Advising an Asian private equity fund on the refinancing of a deluxe Chicago Hotel

### Presentations

- Presenter, “Capital Stacking”. Roux Institute of Northeastern University.
- Presenter, Understanding Hotel Management and Franchise Agreements, Henry Stewart Conferences, London, England, November 2019.
- Presenter, LawPracticeCLE Course “Buying and Selling Hotel Companies”, Chicago, August, 2019

### Publication

- “Hotel Brands, Online Travel Agents and Customer Loyalty”, Retail and Leisure International, March 2018.

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