

Fisher Broyles

Name: Tiffany N. Comprés

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Office: Miami

Practice Areas: International Disputes; Commercial Litigation; International; Mediation

Bar Admissions: Florida; New York; U.S. Court of International Trade; Third District Court of Appeals; Southern District of Florida; Middle District of Florida

Education: Sciences Po, LL.M. in International Law; Université de Paris I - Sorbonne, LL.M. in Law and Economic Globalisation; Georgetown University Law Center, J.D.; University of Miami, B.A.

Experience: Proskauer Rose LLP; Shutts & Bowen LLP

Tiffany Comprés represents U.S. and non-U.S. companies as an advocate in international arbitration and litigation, and also serves as an arbitrator in international arbitrations. Her experience encompasses a range of disputes, and she has extensive experience in the international agriculture, food, logistics, distribution, heavy machinery, and energy sectors, among others.

Tiffany is one of only 51 attorneys board-certified as an expert in International Law by The Florida Bar. She has been recognized as a Rising Star for 3 years in a row by SuperLawyers, and as an expert on the U.N. Convention on Contracts for the International Sale of Goods (CISG) and the Perishable Agricultural Commodities Act (PACA). Tiffany has written for, and been interviewed by, several leading industry publications in agriculture, such as Fresh Plaza, in which she was featured in an article titled "PACA vs CISG: Which Prevails, Domestic or International Law?"

Having worked in the United States, France, and Italy, Tiffany regularly handles cases in English, Spanish, and French. She practices in all of the world's major arbitration centers and under all the major arbitration rules. She also handles all forms of international discovery, international award and judgment enforcement and collection, and Hague Convention procedures.

Notable Experience as Advocate

- Represented a U.S. company against a Brazilian international conglomerate in an ICC arbitration over services provided on an energy project in the Dominican Republic. The seat of arbitration was Florida, the applicable law was Dominican Republic law, and the amount in controversy was approximately \$700,000. Initiated ancillary proceedings in support of arbitration in the state courts of Miami, Florida, and successfully obtained a pre-judgment writ of garnishment over an affiliate

of the respondent. Ultimately achieved a settlement for payment of the full sum owed in less than 60 days.

- Represented a U.S. manufacturer of oil re-refining technology as defendant in connection with an international dispute under ICC Arbitration Rules. The seat of arbitration was Miami, Florida, the applicable law was the CISG, UNIDROIT, and U.S. law. Succeeded in reducing defendant client's liability from over \$20 million to \$1.5 million.
- Represented defendant Argentinian and Canadian energy company in an ICDR arbitration against a US provider of turbine enhancement technology. The dispute involved approximately \$1.5 million USD. The applicable law was CISG and Florida law.
- Represented a U.S. importer against a Uruguayan exporter of citrus in arbitration under the Fruit & Vegetable Dispute Resolution Corporation (DRC) Rules. The applicable law was PACA, and the sum in contention was approximately \$1.5 million USD. Achieved early settlement and preserved the business relationship.
- Represented two of the largest Spanish producers of clementines as plaintiffs against a high-profile American distributor in a dispute in Federal court under PACA; achieved a favorable settlement early in the case, including a contract for continuing work the following year between the defendant and one of the plaintiffs.
- Represented defendant U.S. importer against Paraguayan supplier in an ICDR arbitration. Applicable law was the CISG, and the amount in contention was over \$1 million USD. Achieved favorable early settlement.
- Represented a cargo airline defendant in a case under the Montreal Convention. Obtained an early favorable settlement.

Notable Experience as Arbitrator

- Sole arbitrator in an ICC arbitration between an Ecuadorian seller, as claimant, and a Chinese buyer, as respondent, of fresh produce. The sum in contention was \$2.5 million USD.
- Sole arbitrator in a DRC arbitration between a Mexican exporter, as claimant, and a Canadian importer, as respondent, of fresh produce.

Selected Presentations & Teaching Experience

- Can Force Majeure Save Your International Transactions?, Organization for Women in International Trade (OWIT), Webinar, April 30, 2020
- Surviving the Epidemic of Force Majeure Claims in International Contracts, Florida Bar International Law Section CLE Webinar, panelist focusing on civil law and international law aspects, April 9, 2020
- Intelligence about Arbitrators & the Future of International Arbitration, panelist, Florida International University and Shutts & Bowen LLP, November 12, 2019, Miami, Florida
- Business Beyond Borders: Demystifying Trade with Europe and Latin America, panelist, OWIT International Conference, October 24 2019, Tampa, Florida

- Conflictos Internacionales: Como beneficiarse de todas las herramientas (incluso PACA), 10 May 2019, S. Domingo, D.R.
- Recognizing and Enforcing Foreign and Domestic Arbitral Awards and Settlement Agreements, panelist, The World of Arbitration and Mediation in Latin America and the Caribbean Today First Annual Conference, 1 March 2019, Miami, Florida
- Hot Topics in International Litigation, panelist focusing on CISG law, iLaw Conference, 22 Feb. 2019, Miami, Florida
- Improve Your Bottom Line with International Arbitration, Fruit Logistica, 7 Feb., 2019, Berlin, Germany
- Various television interviews on Metropolis, Dominican Republic, on PACA, CISG, and international arbitration
- International Arbitration and Litigation, the U.S. Perspective, Indian National Bar Association National Conference, November 2018, New Delhi, India
- Exportando a los Estados Unidos: Como beneficiarse de PACA, tratados internacionales, y arbitraje, Santo Domingo and Santiago, Dominican Republic, 25-27 July 2018, sponsored by Exporta Calidad
- International Arbitration in the Courts, seminar for Paraguayan judges in conjunction with the University of Miami, 19 June 2018
- International Arbitration for Food Importers, Assoc. of Food Indus. Convention Resource Roundtable, 26 Apr. 2018
- Exportación a los EEUU 2017: Trump, Ley de Modernización de la Inocuidad Alimentaria, y Otras Leyes Cruciales, 13 Feb. 2017, sponsored by the Catalan Agrifood Exports Promotion Agency (Prodeca), Barcelona, Spain
- International Arbitration: Everything You've Ever Wanted to Know but Were Afraid to Ask, 1 Dec. 2016

Selected Publications

- *The Global Supply Chain in the Time of COVID-19*, Southeast Produce Weekly, March 19, 2020
- *The Death of Investment Treaty Arbitration for the U.S. and the EU: Tempest in the Making or Much Ado About Nothing?*, 18 International Law Quarterly, Fall 2017, vol. XXXIII, no. 3
- *Buying and Selling Produce Internationally – What You Need to Know*, Southeast Produce Weekly, 22 March 2017
- Legal Editor, Southeast Produce Weekly (southeastproduceweekly.com)
- *Labor of Love: Using International Labor Law to Achieve Human Rights for Women Sex Workers in the Dominican Republic*, Note, Georgetown Journal of International Law, Vol. 40, No. 3, Spring 2009
- *Affirmative Action in Education*, Georgetown Journal of Gender & the Law, Vol. 9, Annual Rev. 2008 (Ed.)

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Memberships

- United Fresh Produce Association, International Advisory Board
- Board Certified by the Florida Bar as an expert in International Law
- Florida Bar International Law Certification Committee (2019-2021)
- SuperLawyers, International Law (2018, 2019, 2020)
- International Law Section of the Florida Bar
- International Bar Association

Languages

- English
- Spanish
- French