

Fisher Broyles

Name: Suzanne Kleinsmith Saganich

Email: suzanne.saganich@fisherbroyles.com

Direct: (440) 331-9331

Mobile: (216) 392-4802

Office: Cleveland

Practice Areas: Commercial Transactions; Financial Services & Lending; Franchising; Real Estate

Bar Admissions: Texas; Ohio

Education: Case Western Reserve University School of Law, J.D., 1986; Kalamazoo College, B.A., 1983

Experience: Roetzel & Andress, LPA; Porter Wright; Calfee, Halter & Griswold LLP

Ms. Saganich has a wide range of experience in the practice of commercial real estate law and finance, with an emphasis on real estate lending, health care lending, and commercial lending, including single lender, syndicated and participated facilities, and public-private partnership financing arrangements. Ms. Saganich's experience also includes loan restructuring, and loan workout matters, including the development of work-out strategies and the negotiation and documentation of modifications and forbearance arrangements.

Ms. Saganich also has more than 30 years of experience as a commercial real estate attorney and has represented landlords and tenants in the negotiation of office, retail, restaurant, and industrial and data center leasing, as well as the negotiation of a variety of landlord/tenant disputes and lease enforcement issues. She has served as outside counsel for national and international companies in connection with leasing, acquisitions, corporate relocations, dispositions, sale/leasebacks, 1031 exchanges, data center leasing, construction, development, incentives, and land use in all aspects of commercial real estate, in addition to general corporate matters.

Ms. Saganich served for several years as in-house counsel for national restaurant chains as both an attorney and director of development where her responsibilities included managing all aspects of the legal process, general corporate work, commercial contracts, license agreements, franchising, trademark infringement, site selection, leasing/acquisitions, and management of the development process.

Presentations & Teaching Experience

- Case Western Reserve University School of Law, Adjunct Professor (2011-2014)
- “Six Topics in Sixty Minutes” – Moderator, Cleveland Bar Association Real Estate Law Institute (2008-2010)
- “Letters of Intent: The Prenups of Real Estate” – Moderator, Cleveland Bar Association Real Estate Law Institute (2007)
- “Operating and Easement Agreements for Retail Developments” – Moderator, Cleveland Bar Association Real Estate Law Institute (2006)
- Cleveland Bar Association Real Estate Law Institute, Co-Chair (2004 & 2005)
- “New Markets Tax Credits” – Moderator, Cleveland Bar Association Real Estate Law Institute (2003)
- “Reviewing Title Commitments and Title Insurance Policies” – Moderator, Cleveland Bar Association Real Estate Law Institute (2002)
- “Environmental Insurance” – Moderator, Cleveland Bar Association Real Estate Law Institute (2001)
- “Conservation Easements and Development Rights” – Moderator, Cleveland Bar Association Real Estate Law Institute (2000)

Recognition

- AV® Preeminent™; rating from Martindale-Hubbell Law Directory
- Named to The Best Lawyers in America® for Real Estate Law (2009-2022); Banking & Finance Law (2014 - 2022); Financial Services Regulation Law (2014 - 2022); and "Lawyer of the Year" Financial Services Regulation Law (2016; 2020)
- Selected as an "Ohio Super Lawyer" by Ohio Super Lawyers Magazine (2008, 2012 - 2022)
- Inducted into the Society of Benchers, Case Western Reserve University School of Law

Community and Professional Affiliations

- Case Western Reserve University School of Law, Adjunct Professor (2011-2014)
- Cleveland Metropolitan Bar Association
- Case Western Reserve University School of Law Annual Fund, Co-Chair (2004-2010); Law Alumni Association Board (2004-2011)

Fisher Broyles

Page 3 of 3

- Kalamazoo College Alumni Association, Executive Board (2010-2018)
- Posha's Angel Foundation, Founding Member
- Cleveland Bluecoats